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FIRST FEDERAL BANK OF CALIFORNIA

7  
8 **UNITED STATES DISTRICT COURT**  
9 **SOUTHERN DISTRICT OF CALIFORNIA**

10  
11 DANIEL MONTANO, an individual, and  
12 ANNIE MONTANO, an individual,

13 Plaintiffs,

14 v.

15 WORLD WIDE CREDIT  
16 CORPORATION, a corporation; FIRST  
16 FEDERAL BANK OF CALIFORNIA, a  
17 National Bank; SAM SMARGON, an  
17 individual; RON FEINBERG, an  
18 individual; and DOES 1 through 20,  
18 inclusive,

19 Defendants.

20 CASE NO. 08 CV 1183 JM (RBB)

21 **MEMORANDUM OF POINTS AND  
22 AUTHORITIES IN SUPPORT OF  
23 MOTION TO DISMISS FOR FAILURE  
24 TO STATE A CLAIM UPON WHICH  
25 RELIEF CAN BE GRANTED**

26 Date: August 22, 2008  
27 Time: 1:30 p.m.  
28 Ctrm.: 16

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1

**I.****INTRODUCTION**

3 The bulk of the allegations by Daniel Montano and Annie Montano (hereinafter  
 4 collectively referred to as "Plaintiffs") focus on the alleged wrongdoings by World Wide  
 5 Credit Corporation and its agents (hereinafter collectively referred to as "World Wide")  
 6 and not First Federal Bank of California ("First Federal"). As set forth in further detail  
 7 below, the Plaintiffs are legally responsible for any such wrongdoings. This is due to the  
 8 fact that California law provides that the loan broker is the agent of the borrower, and not  
 9 the lender. Therefore, the Plaintiffs have essentially admitted that they are liable for the  
 10 wrongdoings of World Wide, and not First Federal. Further, although there are broad  
 11 statements that First Federal engaged in unfair and deceptive business practices, no  
 12 particulars are discussed. The only specific acts involve World Wide and, by virtue of the  
 13 law, the Plaintiffs have admitted that those wrongdoings are their responsibility.

14

**II.****SUMMARY OF ARGUMENT**

16 1. First Federal is not a "debt collector" under the Fair Debt Collection  
 17 Practices Act ("FDCPA"). As a result, the FDCPA is not applicable to First Federal and  
 18 this claim must fail.

19 2. Plaintiffs fail to state facts upon which a claim under the Rosenthal Act can  
 20 be made. Specifically, none of the acts alleged by Plaintiffs are prohibited by the Act.

21 3. There is no fiduciary relationship between First Federal and Plaintiffs.  
 22 Specifically, the relationship between a lender and a borrower is that of a debtor-creditor.  
 23 As a result, the claim of constructive fraud must fail.

24 4. World Wide is the agent of the Plaintiffs. As a result, the Plaintiffs are  
 25 legally responsible for the alleged wrong acts committed by World Wide and their agents.

26 5. The implied covenant of good faith and fair dealing is limited to assuring  
 27 compliance with the express terms of the contract, and cannot be extended to create  
 28 obligations not contemplated by the contract. First Federal can legally enforce its

1 contractual rights and has no duty to negotiate a modification.

2 6. First Federal is legally entitled to foreclose on the property. Specifically, the  
3 Plaintiffs admit that they are in monetary default of the loan.

4       7. First Federal is a federally regulated savings bank. Therefore, Plaintiffs'  
5 statutory and common law claims based upon the loan servicing practices of First Federal  
6 are completely preempted by the Home Owners' Loan Act ("HOLA") and the regulations  
7 issued thereunder by the Office of Thrift Supervision (the "OTS"). As a result, all state  
8 law claims must be dismissed

9 8. There is no factual basis for the punitive damage claim.

III.

## **FIRST FEDERAL IS NOT A “DEBT COLLECTOR” UNDER THE FDCPA**

Under the FDCPA, “debt collector” is defined as follows:

13       “The term ‘debt collector’ means any person who uses any instrumentality  
14       of interstate commerce or the mails in any business the principal purpose of  
15       which is the collection of any debts, or who regularly collects or attempts to  
16       collect, directly or indirectly, debts owed or due or asserted to be owed or  
17       due another... The term includes any creditor who, in the process of  
18       collecting his own debts, uses any name other than his own which would  
19       indicate that a third person is collecting or attempting to collect such  
20       debts.” (15 U.S.C. § 1692(a)(6); emphasis added)

18 “Creditors who collect in their own name and whose principal business is not debt  
19 collection, therefore, are not subject to the Act. This is consistent with the FDCPA’s stated  
20 purpose of ‘eliminating abusive debt collection practices by debt collectors.’” (Aubert v.  
American General Finance, Inc. (7th Cir. 1998) 137 F.3d 976, 978; emphasis added.)

22 By Plaintiffs' own words, they were the ones to first contact First Federal to request  
23 debt relief and a workout on their loan. (First Amended Complaint ["FAC"], p. 6, ll. 16-  
24 17.) Each subsequent contact alleged by Plaintiffs was in furtherance of the loan  
25 modification request made by the Plaintiffs, not for debt collection. (FAC, p. 6, ll. 18-19,  
26 24-28, p. 7, ll. 5-6, 10-11, 15-16, 22-28.) Furthermore, even assuming *arguendo* the  
27 communications between First Federal and Plaintiffs were for the collection of a debt,  
since First Federal was merely attempting to collect on a debt owed to it, and not a third

1 party, it still is not a “debt collector” as defined under the statute. Finally, the principal  
 2 business of First Federal is to operate a bank, not collect debts. As a result, it is not a “debt  
 3 collector” under the FDCPA.

4 **IV.**

5 **WORLDWIDE IS THE AGENT OF THE PLAINTIFFS**

6 A mortgage loan broker is customarily retained by a borrower to act as the  
 7 borrower’s agent in negotiating an acceptable loan. (Wyatt v. Union Mortgage Company  
 8 (1979) 24 Cal.3d 773, 782.)<sup>1</sup> Further, the test of an agency relationship is the principal’s  
 9 right to control the activities of the agent. McCollum v. Friendly Hills Travel Center  
 10 (1985) 172 Cal.App.3d 83, 91.) Here, the Plaintiffs selected World Wide to act as their  
 11 agent. (FAC, p. 5, ¶ 22.) In fact, World Wide assisted them in preparing loan  
 12 applications, assembling financial information and communicating with potential lenders.  
 13 (FAC, p. 5, ¶¶ 23, 26, 31, 35.) World Wide also negotiated the terms of the loan with First  
 14 Federal on behalf of the Plaintiffs and assisted in the consummation of the loan. (FAC, p.  
 15 5, ¶ 23.) Further, World Wide was paid for its services through money paid by the  
 16 Plaintiffs. The facts make it very clear that it was the Plaintiffs who both selected and  
 17 controlled World Wide (and not First Federal). Specifically, the Plaintiffs contacted and  
 18 hired World Wide (FAC, p. 5, ¶ 22); the Plaintiffs could have fired World Wide; World  
 19 Wide assisted the Plaintiffs in preparing documents and submitting them to lenders (FAC,  
 20 p. 5, l. 28); World Wide assisted the Plaintiffs in selecting the lender; and the Plaintiffs  
 21 instructed (or could have instructed) World Wide as to how to perform. Clearly, World  
 22 Wide was the agent of the Plaintiffs. As such, the Plaintiffs (and not First Federal) are

23 \_\_\_\_\_  
 24 <sup>1</sup> The Erie Doctrine requires federal courts when deciding on supplemental state law  
 25 claims in federal question cases to apply state law as the “rule of decision.” (See  
 26 Schwarzer, Tashima & Wagstaffe, Cal. Practice Guide: Federal Civil Procedure Before  
 27 Trial (The Rutter Group 2007) ¶ 1:121, p. 1-18, citing from 28 U.S.C. § 1652; Erie  
 28 Railroad Co. v. Tompkins (1938) 304 U.S. 64, 78.) Essentially, this means that state law is  
 applied on “substantive” issues. (Id. at 1-19.)

1 responsible for any misconduct by World Wide.

2 Even worse, the Plaintiffs admit that they committed fraud on First Federal.

3 Specifically, Plaintiffs allege that Sam Smargon (“Smargon”) falsified Plaintiffs’ income  
4 for purposes of qualifying for the loan. (FAC, p. 5, ll. 21-22.) Since Smargon is an  
5 employee of World Wide, and World Wide is an agent of Plaintiffs, Plaintiffs are liable for  
6 the falsified information submitted to First Federal.

7 **V.**

8 **FIRST FEDERAL HAS A CONTRACTUAL RIGHT TO FORECLOSE ON THE**  
9 **PROPERTY**

10 A. The Loan is in Default

11 Plaintiffs admit that their loan is in default. “On or about November 16, 2007, after  
12 making the first fully amortized payment on the loan, Plaintiffs had depleted their liquid  
13 assets and were unable to continue to make payments on the Loan.” (FAC, p. 6, ll. 11-13;  
14 emphasis added.) In light of the default, and per the terms of the loan, First Federal was  
15 entitled to foreclose on the Property. (See Note Secured by Deed of Trust [“Note”], which  
16 is attached as Exhibit “A” to this Motion to Dismiss and incorporated by this reference.<sup>2</sup>)  
17 The Note specifically states that if the Borrower does not “pay the full amount of each  
18 monthly payment on the date it is due, or if [Borrower] does keep the promises [he]  
19 make[s] in this Note or the Deed of Trust securing it, [Borrower] will be in default.”  
20 (Exhibit “A,” p. 3, ¶ 8(c).) Furthermore, the Deed of Trust contains similar language  
21 providing that “if Borrower fails to make any payment or do any act provided in this Deed

23 \_\_\_\_\_  
24 <sup>2</sup> First Federal may attach to a Rule 12(b)(6) motion documents referred to in the Complaint to  
25 show that they do not support plaintiff’s claim. (See Branch v. Tunnell (9th Cir. 1994) 14 F.3d  
26 449, 454 (overruled on other grounds in Galbraith v. County of Santa Clara (9th Cir. 2002) 307  
27 F.3d 1119, 1127).) Furthermore, the Branch Court found that where the documents do not support  
plaintiff’s claim, the complaint may be dismissed for failure to state a valid claim. (Branch v.  
Tunnell, 14 F.3d at 454.) In the present case, Plaintiffs’ entire FAC is based upon the loan  
documents, and the alleged misrepresentations related thereto. As a result, it is proper for First  
Federal to attach, and for the Court to consider, this document.

1 of Trust, Borrower will be in default.” (See Deed of Trust and Assignment of Rent [“Deed  
2 of Trust”], which is attached as Exhibit “A” to the Request for Judicial Notice [“RJN”],  
3 filed concurrently herewith and incorporated by this reference, p. 3, ¶ 11.) Also per the  
4 Deed of Trust, in the event of a default, the “Lender shall have the right, at its option, to  
5 declare an indebtedness and obligations secured hereby immediately due and payable....”  
6 (RJN, Exhibit “A,” p. 4, ¶ 14.) Any modification of the Deed of Trust must be in writing  
7 and signed by the Borrower and First Federal. (RJN, Exhibit “A,” p. 6, ¶ 33.)

8 Plaintiffs allege that First Federal both offered and refused to modify the loan.  
9 (FAC, p. 7, ¶¶ 49, 55, p. 8, ¶ 59, p. 12, ¶ 91.) Notwithstanding these contradictory  
10 allegations, the Deed of Trust provides that any modification must be in writing.  
11 However, Plaintiffs fail to neither attach nor allege that any such written modification  
12 exists.

13 B. First Federal Has a Contractual Right to Foreclose

14 The fact remains that First Federal was not obligated to modify the loan. By the  
15 terms of the Deed of Trust, once the loan was in default, First Federal was entitled to  
16 accelerate the loan. (RJN, Exhibit “A,” p. 4, ¶ 14.) “Contracts are enforceable at law  
17 according to their terms. The covenant of good faith and fair dealing operates as a kind of  
18 safety valve to which judges may turn to fill gaps and qualify or limit rights and duties  
19 otherwise arising under rules of law and specific contract language. It does not impose any  
20 affirmative duty of moderation in the enforcement of legal rights.” (Price v. Wells Fargo  
21 Bank (1989) 213 Cal.App.3d 465, 479; internal quotations omitted; emphasis added.) A  
22 party has a legal right to enforce its contractual rights.

23 VI.

24 **FIRST FEDERAL OWES NO FIDUCIARY DUTIES TO PLAINTIFFS**

25 As a general rule, the relationship between a bank and its depositor arising out of a  
26 general deposit is that of a debtor and creditor. (Price v. Wells Fargo Bank (1989) 213  
27 Cal.App.3d 465, 476.) “The same principle should apply with even greater clarity to the  
28 relationship between a bank and its loan customers.” (Id.) Thus, “a lender does not assume

1 any obligations regarding the viability of the project or investment which is financed by  
 2 the loan funds as long as the conduct of the lender is limited to the activities which  
 3 customarily are associated with the lending function." (Peterson Development Co. v.  
 4 Torrey Pines Bank (1991) 233 Cal.App.3d 103, 119, (quoting 4 Miller & Starr, Cal. Real  
 5 Estate (2d ed. 1989) § 9.61, p. 176.) Instead, a commercial lender is entitled to pursue its  
 6 own economic interests in a loan transaction (see Kruse v. Bank of America (1988) 202  
 7 Cal.App.3d 38, 67), and this right is inconsistent with the obligations of a fiduciary (see  
 8 Committee on Children's Television, Inc. v. General Foods Corp. (1983) 35 Cal.3d 197  
 9 ["[B]efore a person can be charged with a fiduciary obligation, he must either knowingly  
 10 undertake to act on behalf and for the benefit of another, or must enter into a relationship  
 11 which imposes that undertaking as a matter of law".])

12 Plaintiffs fail to allege any special relationship between them and First Federal.  
 13 Moreover, Plaintiffs cannot allege any basis for a fiduciary relationship between Plaintiffs  
 14 and First Federal.

## 15 VII.

### 16 ALL STATE LAW CLAIMS MUST BE DISMISSED AS FIRST FEDERAL IS 17 FEDERALLY REGULATED AND THE FIELD IS PREEMPTED BY HOLA

18 Pursuant to the Supremacy Clause of the Federal Constitution (U.S. Const., Art. VI,  
 19 section 2), Plaintiffs' statutory and common law claims based upon the loan servicing  
 20 practices of First Federal are completely preempted by HOLA and the regulations issued  
 21 thereunder by the Office of Thrift Supervision (the "OTS"). 12 U.S.C. § 1461, et seq., 12  
 22 CFR § 560.2. "[T]he federal regulations do occupy the entire field of regulation of the  
 23 operation of federal savings banks." (Federal Savings and Loan Insurance Corp. v.  
 24 Kidwell ("FSLIC"), (N.D. Cal. 1989) 716 F. Supp. 1315, 1317); internal citation omitted.  
 25 Under HOLA, the OTS "has been given 'plenary authority' to prescribe rules and  
 26 regulations for the creation and governance of federal savings and loan associations" such  
 27 as First Federal. (Eureka Federal Savings and Loan Ass'n v. Kidwell (N.D. Cal. 1987) 672  
 28 F. Supp. 436, 439.) "[F]ederal common law governs the internal operation of federal

1 savings and loan associations.” (*Ibid.*) Only the OTS “may regulate or supervise the  
2 internal affairs of the defendant associations precluding any state interference.” (*Id.* at  
3 440; internal citation omitted.)

4 Unlike national banks, federal savings associations are “completely federal in  
5 nature,” and “Congress made plenary, preemptive delegation to the Board to organize,  
6 incorporate, supervise and regulate, leaving no field for state supervision.” (*Elwert v.*  
7 *Pacific First Federal Sav. & Loan Ass’n of Tacoma, Washington* (D.Or. 1956) 138 F.  
8 Supp. 395, 400.) In light of the “complete federalization” of federal savings associations,  
9 they are “immune from any type of control or regulation by state authority.” (*Ibid.*)  
10 “[F]ederal law preempts the field . . . , so that any California law in the area is inapplicable  
11 to federal savings and loan associations operating within California.” (*Meyers v. Beverly*  
12 *Hills Federal Savings & Loan Ass’n* (9th Cir. 1974) 499 F.2d 1145, 1147.) Further, state  
13 causes of action regarding the lending practices of federal savings associations “constitute  
14 de facto regulation because they can directly affect the conduct of bank operations.”  
15 (*FSLIC, supra*, 716 F. Supp. at 1317.)

16 Plaintiffs’ claims are “a subject of which [the OTS] under appellate supervision of  
17 the federal courts, has exclusive and sole jurisdiction. Our state courts have no power to  
18 interfere in the internal affairs of a federal savings and loan association. Such associations  
19 owe their existence to and are fully controlled by an agency of the executive branch of the  
20 United States . . .” (*People v. Metrim Corp.* (1960) 187 Cal.App.2d 289, 292-293.)  
21 “[S]ince the passage of the HOLA in 1933, OTS regulations have governed the ‘powers  
22 and operations of every federal savings and loan association from its cradle to its corporate  
23 grave.’” (*Bank of America v. City & County of San Francisco* (9th Cir. 2002) 309 F.3d  
24 551, 558 quoting *Fid. Fed. Sav. & Loan Ass’n v. de la Cuesta* (1982) 458 U.S. 141, 145.)  
25 Further, “regulation of federal savings associations by the OTS has been so ‘pervasive as  
26 to leave no room for state regulatory control.’” (*Id.*, quoting *Conference of Fed. Sav. &*  
27 *Loan Ass’ns v. Stein* (9th Cir. 1979) 604 F.2d 1256, 1260 , aff’d, (1980) *445 U.S. 921*.)

28 The Office of Thrift Supervision (“OTS”) has “plenary and exclusive authority . . .

1 to regulate all aspects of the operations of Federal savings associations . . . This exercise of  
 2 the Office's authority is preemptive of any state law purporting to address the subject of  
 3 the operations of a Federal savings association." (12 CFR § 545.2.) Moreover, the OTS  
 4 "occupies the entire field of lending regulation for federal savings associations." (12 CFR  
 5 § 560.2(a); see also 12 U.S.C. § 1701j-3; 12 CFR § 560.2(b); 12 CFR § 591.1-591.3.)  
 6 Significantly, "State law" includes not only state statutes and regulations but also any  
 7 ruling, order, or judicial decision. (12 CFR § 560.2(a).) As a result, HOLA preempts the  
 8 field and First Federal is not subject to the restrictions of California common or statutory  
 9 law. Therefore, all state law claims must be dismissed.

## VIII.

### PLAINTIFFS FAIL TO STATE FACTS UPON WHICH A CLAIM CAN BE MADE UNDER THE ROSENTHAL ACT

13 A. Civil Code section 1812.700 Does Not Apply to First Federal

14 In California, third-party debt collectors are required to include the notice provision  
 15 set forth in California Civil Code section 1812.700, in an initial written communication  
 16 with a debtor. (Cal. Civ. Code § 1812.700(a).) Plaintiffs allege that First Federal violated  
 17 this provision. However, Plaintiffs fail to allege that First Federal attempted to collect any  
 18 debt owed to a third party. As a result, this section is factually inapplicable and the claim  
 19 should be dismissed.

20 B. Civil Code section 1788.17 Does Not Apply to First Federal

21 California Civil Code section 1788.17 incorporates the provisions of Sections  
 22 1692d to 1692j of the FDCPA and requires compliance with those provisions. However,  
 23 as discussed above, the FDCPA's definition of "debt collector" does not extend to First  
 24 Federal. As a result, California Civil Code section 1788.17 is factually inapplicable to  
 25 First Federal.

26 C. Plaintiffs Fail to State Facts Upon Which a Legal Claim for Violation of 1788.17  
Can Be Made

27 Plaintiffs allege First Federal engaged in conduct which was meant to harass,

1 oppress and abuse persons in connection with collection of a debt in violation of 15 U.S.C.  
 2 section 1692d. (FAC, p. 9, ¶ 68(b).) Notwithstanding the fact that California Civil Code  
 3 section 1788.17 does not apply to First Federal, Plaintiffs fail to allege any facts showing  
 4 that First Federal violated any of the prohibited acts under 15 U.S.C. section 1692d. In  
 5 fact, as alleged, Plaintiffs had five conversations with First Federal between the periods of  
 6 December 30, 2007 through June 2, 2008. (FAC, pp. 6-8.) Even assuming these  
 7 conversations were for the purpose of collecting a debt (which they were not; in fact,  
 8 Plaintiffs initiated contact with First Federal to request a loan modification), they still are  
 9 not sufficient to be considered a violation under the statute. Although the statute does not  
 10 provide a numerical definition of “repeatedly or continuously,” five conversations in six  
 11 months cannot be classified as a prohibited act.

12 Plaintiffs also allege that First Federal violated 15 U.S.C. section 1692e by using  
 13 false, deceptive, or misleading representations to collect a debt. (FAC, p. 9, ¶ 68(c).)  
 14 None of Plaintiffs’ allegations as to First Federal fall within the enumerated list of  
 15 prohibited activities, however. In addition, Plaintiffs fail to allege what acts or  
 16 misrepresentations were allegedly committed by First Federal that would constitute a  
 17 violation under this section.

18 Plaintiffs also allege that First Federal violated 15 U.S.C. section 1692(f). Again,  
 19 Plaintiffs fail to identify any facts to support such a claim. Specifically, all contact alleged  
 20 by Plaintiffs was initiated by Plaintiffs in an attempt to modify their loan after they went  
 21 into default. Plaintiffs fail to allege that any of the contacts between First Federal and  
 22 them were for collection efforts. Furthermore, since Plaintiffs admit that they are in  
 23 default of the loan, First Federal is entitled to foreclose on the property per the Note and  
 24 Deed of Trust.

25 Finally, since all of the communications alleged by Plaintiffs in their FAC were for  
 26 the sole purpose of discussing a potential modification of the loan, and not for collection of  
 27 debt, 15 U.S.C. section 1692(g)(a) was not triggered and does not apply here.

28

1  
IX.2  
**PLAINTIFFS FAIL TO STATE FACTS UPON WHICH A LEGAL CLAIM CAN**  
3  
**BE MADE AS TO FRAUD, CONSPIRACY TO DEFRAUD, AND**  
4  
**CONSTRUCTIVE FRAUD**5 A. There is No Special Relationship Between Plaintiffs and First Federal Allowing for  
6 Tort Recovery7 Under “traditional tort law principles, one is ordinarily not liable for the actions of  
8 another and is under no duty to protect another from harm, in the absence of a special  
9 relationship of custody or control.” (Nally v. Grace Comm. Church of the Valley (1988)  
10 47 Cal.3d 278, 293, cert. den. (1989) 490 U.S. 1007.) If the plaintiff does not and cannot  
11 show a duty owed directly to him, the action is subject to dismissal.” (Banerian v.  
12 O’Malley (1974) 42 Cal.App.3d 604, 621.)13 It is undisputed that Plaintiffs’ relationship with First Federal involves a standard,  
14 arms’ length, commercial banking transaction, breaches of which are adequately remedied  
15 by ordinary contract damages. (Mitsui Manufacturers Bank v. Superior Court (1989) 212  
16 Cal.App.3d 726, 729, 731.) California has limited tort remedies in such cases. Where a  
17 breach is not founded upon an insurance contract, a plaintiff cannot recover in tort unless it  
18 shows that an independent duty exists between the parties or that the Legislature has  
19 acknowledged a “special relationship” which allows for tort recovery. (Freeman & Mills,  
20 Inc. v. Belcher Oil Co. (1995) 11 Cal.4th 85, 91.) “[A] special relationship analogous to  
21 that between an insurer and insured is an essential ingredient of any fact pattern which  
22 could give rise to a tort action ... Foley [v. Interactive Data Corp. (1988) 47 Cal.3d 654],  
23 impliedly if not expressly, limits the ability to recover tort damages in breach of contract  
24 situations to those where the respective positions of the contracting parties have the  
25 fiduciary characteristics of that relationship between the insurer and insured.” (Mitsui, 212  
26 Cal.App.3d at 730.) Moreover, even the loss of money due to a breach of a commercial  
27 obligation, which damages contribute to “a certain feeling of vulnerability,” does not give  
28 rise to a special relationship. (Copesky v. Sup. Ct. (San Diego Nat’l Bank) (1991) 229

1 Cal.App.3d at pp. 691, n.13, 692.) Accordingly, the bank-customer relationship is not a  
 2 special relationship giving rise to tort claims or damages. As a result, Plaintiffs' tort  
 3 claims should be dismissed.

4 B. Plaintiffs Fail to Allege their Fraud Allegation with the Requisite Level of  
 5 Particularity

6 Under Federal Rules of Civil Procedure, Rule 9(b), "in alleging fraud or mistake, a  
 7 party must state with particularity the circumstances constituting fraud or mistake."  
 8 Furthermore, Plaintiffs must allege sufficient facts with regard to all of the following: 1)  
 9 The defendant made a representation as to a past or existing material fact; 2) The  
 10 representation was false; 3) The defendant must have known that the representation was  
 11 false when made [or must have made the representation recklessly without knowing  
 12 whether it was true or false]; 4) The defendant made the representation with an intent to  
 13 defraud the plaintiff, that is, he/she must have made the representation for the purpose of  
 14 inducing the plaintiff to rely upon it and to act or to refrain from acting in reliance thereon;  
 15 5) The plaintiff was unaware of the falsity of the representation; must have acted in  
 16 reliance upon the truth of the representation and must have been justified in relying upon  
 17 the representation; and 6) As a result of the reliance upon the truth of the representation,  
 18 the plaintiff sustained damage. (BAJI No. 12.31, (Spring ed. 2007).) "Every element of  
 19 the cause of action for fraud must be alleged in the proper manner and the facts  
 20 constituting the fraud must be alleged with sufficient specificity to allow defendant to  
 21 understand fully the nature of the charge made." (Tarmann v. State Farm Mut. Auto. Ins.  
 22 Co. (1991) 2 Cal.App.4th 153, 157.) "This particularity requirement necessitates pleading  
 23 facts which show how, when, where, to whom, and by what means the representations  
 24 were tendered." (Stansfield v. Starkey (1990) 220 Cal.App.3d 59, 73.) Plaintiffs fail to  
 25 allege any specific facts of misrepresentation by First Federal. The FAC simply does not  
 26 set forth the necessary facts or adequately explain how, when, where, to whom, and by  
 27 what means First Federal allegedly provided Plaintiffs with false information in an effort  
 28 to induce them to act to their detriment.

1 C. Plaintiffs Fail to Meet the Elements of Constructive Fraud

2 Constructive fraud is a breach of duty, without an actual fraudulent intent, which  
 3 gains an advantage to the person in fault, by misleading another to his prejudice. (Cal.  
 4 Civ. Code § 1573.) To state a claim for constructive fraud under California law, a party  
 5 must allege (1) a fiduciary or confidential relationship; (2) an act, omission or concealment  
 6 involving a breach of that duty; (3) reliance; and (4) resulting damage. (Dealertrack, Inc.  
 7 v. Huber (C.D. Cal. 2006) F.Supp.2d 1177.) As stated above, a borrower and a lender do  
 8 not have a fiduciary relationship. Furthermore, Plaintiffs fail to allege any facts involving  
 9 any breach of duty. Since all of the misrepresentations alleged in the FAC involve  
 10 Plaintiffs and World Wide, Plaintiffs cannot claim that they relied upon any  
 11 representations made by First Federal. As a result, this claim must fail.

12 D. First Federal is not Legally Capable of Committing the Tort Charged

13 "An alleged coconspirator must be legally capable of committing the tort charged.  
 14 (Applied Equipment Corp. v. Litton Saudi Arabia Ltd. (1994) 7 Cal.4th 503, 511.) He or  
 15 she must owe a duty to the plaintiff recognized by law and be potentially subject to  
 16 liability for breach of that duty. (*Id.*) As stated above, First Federal did not owe any duty,  
 17 fiduciary or otherwise, to Plaintiffs. Furthermore, any duty owed by codefendants cannot  
 18 be imputed onto First Federal by virtue of a conspiracy claim. (Everest Investors 8 v.  
 19 Whitehall Real Estate Id. Partnership XI (2002) 100 Cal.App.4th 1102, 1107.) As a result,  
 20 the claim of conspiracy to breach fiduciary duties must fail.

21 X.

22 **PLAINTIFFS FAIL TO STATE FACTS UPON WHICH A LEGAL CLAIM CAN**  
 23 **BE MADE AS TO BREACH OF THE IMPLIED COVENANT OF GOOD FAITH**  
 24 **AND FAIR DEALING**

25 "The implied covenant of good faith and fair dealing is limited to assuring  
 26 compliance with the express terms of the contract, and cannot be extended to create  
 27 obligations not contemplated by the contract. Hence, in the absence of a specific  
 28 agreement imposing an obligation of good faith bargaining, '[t]he fact that parties

1 commence negotiations looking to a contract, or to amendment of an existing contract,  
 2 does not by itself impose any duty on either party not to be unreasonable or not to break  
 3 off negotiation, for any reason or for no reason.” (1 Witkin, Summary of Cal. Law (19th  
 4 ed.) Contracts § 802, p. 895, quoting from Racine & Laramie, Ltd. v. Dep’t. of Parks &  
 5 Recreation (1992) 11 Cal.App.4th 1026, 1034.)

6 On one hand, Plaintiffs allege that they accepted First Federal’s offer to modify  
 7 their loan. (FAC, p. 12, ll. 9-10.) However, throughout the FAC, Plaintiffs admit the exact  
 8 opposite: that First Federal refused to modify their loan: “On or about February 5, 2008,  
 9 First Federal employee Candace declined Plaintiffs’ application for a modification of the  
 10 loan, stating that Plaintiffs had too much debt.” (FAC, p. 7, ll. 5-7; emphasis added.) “On  
 11 May 6, 2008, First Federal wrote directly to Plaintiffs stating, ‘Dear Daniel Banock [sic],  
 12 First Federal Bank of California is unable to offer a modification that will effectively  
 13 reduce your monthly payment to an affordable amount.’” (FAC, p. 7, ll. 22-24; emphasis  
 14 added.) “When Daniel stated that he had no such money, Tony refused to proceed with  
 15 Plaintiffs’ modification request, he stated that he would close the modification file and  
 16 send the matter to the foreclosure department.” (FAC, p. 8, ll. 3-5; emphasis added.)

17 Simply put, there was no underlying agreement by First Federal to modify the  
 18 Plaintiffs’ loan. Furthermore, the Deed of Trust, the contract in question, does not impose  
 19 an obligation of good faith bargaining, nor require First Federal to offer a loan  
 20 modification when a borrower defaults on his/her loan. “Contracts are enforceable at law  
 21 according to their terms. The covenant of good faith and fair dealing operates as a kind of  
 22 safety valve to which judges may turn to fill gaps and qualify or limit rights and duties  
 23 otherwise arising under rules of law and specific contract language. It does not impose any  
 24 affirmative duty of moderation in the enforcement of legal rights.” (Price v. Wells Fargo  
 25 Bank (1989) 213 Cal.App.3d 465, 479; internal quotations omitted; emphasis added.)

26  
 27  
 28

1 XI.  
2  
3 **THERE IS NO VALID CLAIM UNDER BUSINESS AND PROFESSIONS CODE**  
4 **SECTION 17200**5 A. There is No “Unlawful” Practices Claim

6 As First Federal has complied with all applicable laws, there cannot be an Unfair  
7 Competition Law (“UCL”) claim. “The principal defense to a UCL “unlawful” practices  
8 claim is to establish a defense to the ‘borrowed’ law. Numerous courts hold that this is  
9 also a defense to the UCL ‘unlawful’ claim.” (Stern, Bus. & Prof. C. § 17200 Practice  
(The Rutter Group 2007) ¶ 5:140, p. 5-46.3.)

10 In the instant case, there is no tortious conduct or statutory violation by First  
11 Federal. Without a valid underlying claim, the UCL “unlawful” practices claim must also  
12 fail. (See Ingels v. Westwood One Broadcasting Services, Inc. (2005) 129 Cal.App.4th  
13 1050, 1060.)

14 B. First Federal Did Not Participate in an “Unfair” Business Practice

15 Plaintiffs had reasonably available alternative sources from which they could apply  
16 for a refinance loan on their property. Courts have held that an “important defense to a  
17 charge that a business practice is unconscionable and hence, unfair, is that a consumer has  
18 reasonably available alternative source of supply.” (Stern, Bus. & Prof. C. § 17200  
19 Practice (The Rutter Group 2007) ¶ 5:140, p. 5-46.3, citing to Dean Witter Reynolds, Inc.  
20 v. Sup. Ct. (1989) 211 Cal.App.3d 758.) Since Plaintiffs cannot allege that First Federal  
21 was the only lender they could apply to, they cannot make the argument that their alleged  
22 injury could not have been avoided.

23 C. First Federal Did Not Participate in Any Acts that were “Likely to Mislead.”

24 “The principal defense to the charge that a business practice is fraudulent or  
25 deception under § 17200...is that the practice...was not ‘likely to mislead’ anyone.”  
26 (Stern, Bus. & Prof. C. § 17200 Practice (The Rutter Group 2007) ¶ 5:187, p. 5-54)  
27 Plaintiffs fail to allege any facts showing that the representations made by First Federal  
28 were “likely to mislead.” In fact, Plaintiffs state repeatedly that First Federal refused their

1 request for modify their loan.

2 **XII.**

3 **THERE IS NO FACTUAL BASIS FOR THE PUNITIVE DAMAGE CLAIMS**

4 Plaintiffs fail to plead facts justifying an award of punitive damages against First  
 5 Federal. Therefore, Plaintiffs' request for punitive damages should be stricken as it is  
 6 irrelevant and improper. (Woodland Production Credit Assn. v. Nicholas (1988) 201  
 7 Cal.App.3d 123, 129.)

8 A conscious disregard for the safety or rights of others may constitute the malice  
 9 required for an award of punitive damages. However, to justify an award on this basis, the  
 10 Plaintiffs must establish (and plead) that First Federal was aware of the probable injurious  
 11 consequences of its conduct and that First Federal willfully and deliberately failed to avoid  
 12 those consequences. (Taylor v. Superior Court (1979) 24 Cal.3d 890, 895-896.)

13 The sum and substance of Plaintiffs' contact with First Federal involves only the  
 14 allegations contained at Paragraphs 41 through 62 of the FAC. A careful reading of these  
 15 allegations demonstrates that the alleged wrongdoing involves non-deliberate or negligent  
 16 conduct in the context of a contract for which punitive damages are not available as a  
 17 remedy. (G.D. Searle & Co. v. Superior Court of Sacramento (1975) 49 Cal.App.3d 22,  
 18 29, holding "When non-deliberate injury is charged, allegations that the defendant's  
 19 conduct was wrongful, willful, wanton, reckless or unlawful do not support a claim for  
 20 exemplary damages; such allegations do not charge malice.")

21 The FAC alleges that First Federal purportedly represented that it would act as a  
 22 fiduciary on the loan and that it was negligent in its duties. Notwithstanding the fact that  
 23 First Federal does not have a fiduciary relationship with either of the Plaintiffs, none of the  
 24 acts alleged by Plaintiffs reach the standard necessary for punitive damages. Furthermore,  
 25 all of the "bad acts" alleged by Plaintiffs point to the wrongdoing of World Wide, not First  
 26 Federal: "Smargon failed to disclose to the Plaintiffs the fact that the interest rate on  
 27 Plaintiffs' loan was not fixed for five years"(FAC, p. 5, ¶ 24); "Smargon failed to disclose  
 28 to the Plaintiffs the fact that each month the principal balance on Plaintiffs' loan would

1 increase" (FAC, p. 5, ¶ 27); "Plaintiffs allege on information and belief that Smargon  
 2 falsified Plaintiffs' income for purposes of qualifying Plaintiffs for the loan" (FAC, p. 5, ¶  
 3 31); "Feinberg, as Smargon's supervisor and broker of record, knew or should have known  
 4 [sic] of Smargon's misrepresentations and failures to disclose." (FAC, p. 6, ¶ 37.)

5 Plaintiffs' fraud claim rests solely on their allegation that First Federal owed to  
 6 them some type of duty.<sup>3</sup> Even assuming that was true (which it is not), none of the acts  
 7 alleged by Plaintiffs demonstrates or suggests that First Federal's conduct was wicked,  
 8 malevolent or verging on criminal indifference. Consequently, no basis for a punitive  
 9 damage claim has been alleged and all requests for punitive damages should be stricken.  
 10 (G.D. Searle & Co. v. Superior Court of Sacramento, supra, 49 Cal.App.3d 22, 31; Code  
 11 Civ. Proc. §§ 431.10(b), 436(a).)

12 Civil Code section 3294 provides that a prayer for punitive damages must be proven  
 13 with clear and convincing evidence that a defendant has been guilty of malice, oppression  
 14 or fraud. In determining whether a complaint states sufficient facts to sustain punitive  
 15 damages, the language must "lead the evil motion requisite to recovery of punitive  
 16 damages." (Monge v. Superior Court (1986) 176 Cal.App.3d 503, 510.)

17 In order to warrant an award of punitive damages, the act complained of must not  
 18 only be willful in the sense of intentional, but it must also be accompanied by aggravating  
 19 circumstances, amounting to malice. The malice requirement is akin to criminal  
 20 indifference. Mere spite or ill will is insufficient. (Tresemer v. Barke (1978) 86  
 21 Cal.App.3d 656, 668.)

22 Further, the "mere allegation an intentional tort was committed is not sufficient to  
 23 warrant an award of punitive damages [citations]. Not only must there be circumstances of  
 24 oppression, fraud or malice, but facts must be alleged in the pleading to support such a

25  
 26 <sup>3</sup> The general rule is that a "[r]elationship between a bank and its depositor arising out of a general deposit  
 27 is that of a debtor and creditor. (Price v. Wells Fargo Bank (1989) 213 Cal.App.3d 465, 476.) "The same  
 principle should apply with even greater clarity to the relationship between a bank and its loan customers."  
 (Id.)

1 claim.” (Grieves v. Superior Court (1984) 157 Cal.App.3d 159, 166, quoting G.D. Searle  
 2 & Co. v. Superior Court of Sacramento (1975) 49 Cal.App.3d 22, 29.)

3 Plaintiffs fail to state sufficient facts or conduct which would support a claim for  
 4 punitive damages, but also fail to allege any facts that would meet the standard necessary  
 5 to entitle them to punitive damages. Plaintiffs also fail to state with sufficient specificity  
 6 their fraud allegation. The absence of either element in this situation mandates that  
 7 Plaintiffs’ claim for punitive damages must fail.

8 **XIII.**

9 **PLAINTIFFS’ CLAIM OF EMOTIONAL DISTRESS FAILS TO STATE A CLAIM**

10 A. Plaintiffs Fail to State Facts Sufficient to Constitue a Claim of Intentional Infliction  
 11 of Emotional Distress

12 The only brief mention of emotional distress in the FAC is on page 8 in the recital  
 13 of facts. It is not mentioned in the caption as a cause of action nor properly plead in the  
 14 FAC. Furthermore, Plaintiffs fail to fully set forth the elements to this cause of action.

15 B. First Federal was Within its Rights to Protect its Economic Interest

16 Notwithstanding the fact that Plaintiffs fail to state a claim of intentional infliction  
 17 of emotional distress, First Federal was entitled to foreclose on the Property in the  
 18 protection of its economic interests. A party is not subject to liability for infliction of  
 19 emotional distress when it has merely pursued its own economic interests and properly  
 20 asserted its legal rights. (See Trerice v. Blue Cross of Cal. (1989) 209 Cal.App.3d 878,  
 21 885.) Here, the Plaintiffs admittedly defaulted on the loan. (FAC, p. 6, ¶ 40.) As a result,  
 22 First Federal entitled to foreclosure on the Property per the Deed of Trust. (Exhibit “A” to  
 23 RJD, p. 4.)

24 **XIV.**

25 **ALL BOILERPLATE MUST BE STRICKEN**

26 Paragraphs 1 through 10 of the FAC are purely boilerplate. They do not mention  
 27 First Federal, the Plaintiffs, or any of the operative contracts between the parties. Even  
 28 worse, there is no specific mention of any actual wrongdoing. Rather, the introductory

1 comments are merely boilerplate allegations which do not have any bearing on this  
 2 lawsuit. They must be stricken for the reasons set forth herein, as well as the fact that they  
 3 are not actionable as a matter of law.

4 **XV.**

5 **CONCLUSION**

6 For the reasons set forth above, this Motion to Dismiss should be granted.

7 Respectfully Submitted,

8 EPPORT, RICHMAN & ROBBINS, LLP

9  
 10 By: s/ Nami R. Kang  
 11 NAMI R. KANG  
 12 Attorneys for Defendant  
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THIS NOTE CONTAINS PROVISIONS ALLOWING FOR CHANGES IN MY INTEREST RATE AND MY MONTHLY PAYMENT. MY MONTHLY PAYMENT INCREASES, MY PRINCIPAL BALANCE INCREASES AND MY INTEREST RATE INCREASES ARE LIMITED. THIS NOTE IS SECURED BY A SECURITY INSTRUMENT OF THE SAME DATE.

U.S. \$ 358,000.00

Santa Monica, California

Loan No.: 49825148

August 5, 2005

858 Banock Street, Spring Valley, CA 91977

(Property Address)

1. In return for a loan that I have received, I promise to pay

**THREE HUNDRED FIFTY-EIGHT THOUSAND AND 00/100**

Dollars (U.S. \$ 358,000.00) (this amount is called "principal"), plus interest, to the order of the Lender. The Lender is First Federal Bank of California, a federal savings bank, its successors and/or assignees, or anyone to whom this Note is transferred. I understand that the Lender may transfer this Note. The Lender or anyone who takes this Note by transfer and who is entitled to receive payments under this Note is called the "Note Holder."

**2. INTEREST**

(a) Interest Rate

Interest will be charged on the unpaid principal until the full amount of principal has been paid. I will pay interest at the yearly rate of **6.092%**. This is my initial interest rate. The interest rate I will pay may change. The interest rate provided for in this Section 2 is the rate I will pay both before and after any default described in Section 8 of this Note. Interest will be charged on the basis of a twelve-month year and a thirty-day month.

(b) Interest Change Dates

The interest rate I will pay may change on the **1st day of October, 2005** and on that day each month thereafter. Each date on which my interest rate could change is called an "Interest Change Date." The new rate of interest will become effective on each Interest Change Date.

(c) Interest Rate Limit

So long as I own the property securing this Note, my interest rate will never be greater than **11.050%**, or lower than **3.600%**. If this property is sold or transferred, with the prior consent of Lender as provided in Paragraph 12, the maximum interest rate will be **4.958%** percentage points above the greater of:

- (i) my initial interest rate, or
- (ii) my interest rate at the time of sale or transfer.

(d) The Index

Beginning with the first Interest Change Date, the interest rate will be based on an index (the "Index"). The Index is determined by the Lender based upon the average of the last twelve calendar months' most recently published monthly yields on dealer offering rates on nationally traded three-month certificates of deposit. The Lender will calculate the average by adding the twelve most recently published yields together and dividing the result by twelve, rounded to the nearest one-thousandth of one percentage point (0.001%). Information on such monthly yields on three-month certificate of deposit dealer rates is published by the Federal Reserve Board. The most recent Index figure available as of the date 15 days before each Interest Change Date is the "Current Index."

If the Index or any Index previously substituted under this Section 2(d) is no longer available, or is otherwise unpublished, or at Lender's sole discretion is determined to be substantially recalculated, the Lender may choose a new Index. The Lender will give me notice of the choice. The Lender shall next adjust the Margin set forth in Section 2(e) of this Note based upon the value of the substituted index as of the last preceding Interest Change Date on which the prior Index was available or the date of this Note, whichever occurs later, such that the sum of the substituted index and the adjusted Margin will be similar to the sum of the prior index and the Margin set forth in Section 2(e) of this Note as of such date. The most recent value of the substituted index, as announced from time to time, and such adjusted Margin shall become the Index and the Margin for purposes of Section 2 of this Note.

(e) Calculation of Interest Rate Changes

Before each Interest Rate Change Date, the Note Holder will calculate my new interest rate by adding **3.600%** percentage points (the "Margin") to the Current Index. Subject to the limit in Section 2(c), this amount will be my new interest rate until the next Interest Change Date.

**3. PAYMENTS**

(a) Time and Place of Payments

I will pay principal and interest by making payments every month.

I will make my monthly payments on the first day of each month beginning on **October 1, 2005**. I will make these payments every month until I have paid all of the principal and interest and any other charges described below that I may owe under this Note. My monthly payments will be applied to interest before principal. If, on **September 1, 2045**, I still owe amounts under this Note, I will pay those amounts in full on that date, which is called the "maturity date."

I will make my monthly payments at 401 Wilshire Boulevard, Santa Monica, California 90401, or at a different place if required by the Note Holder. Principal, interest and charges are payable in lawful money of the United States.

**RIDER TO NOTE SECURED BY DEED OF TRUST - PREPAYMENT PENALTY RIDER**

OWNER OCCUPANCY RIDER ATTACHED HERETO AND MADE A PART OF THIS NOTE TO BE A TRUE AND CORRECT COPY HEREOF AS THE ORIGINAL DOCUMENT

FIDELITY NATIONAL TITLE CO.  
EXHIBIT A  
By: \_\_\_\_\_  
PAGE 19

(b) Amount of My Initial Monthly Payments

Each of my initial monthly payments will be in the amount of  
**NINE HUNDRED TWENTY-TWO AND 25/100**  
**Dollars (U.S. \$ 922.25).** This amount may change.

**My initial monthly payment may not constitute a "full payment" at the interest rate shown in paragraph 2 above. My initial monthly payment is calculated based on a payment rate of 1.100%. This lower payment amount will not reflect the actual interest rate that is being charged on my Note.**

(c) Payment Change Dates

My monthly payment may change as required by Section 3(d) below beginning on the 1st day of **October, 2006**, and on that day every twelfth (12th) month thereafter. Each of these dates is called a "Payment Change Date." My monthly payment will also change at any time Sections 3(f) or 3(g) below requires me to pay the Full Payment.

I will pay the amount of my new monthly payment each month beginning on each Payment Change Date or as provided in Sections 3(f) or 3(g) below.

(d) Calculation of Monthly Payment Changes

At least 25 days but not more than 120 days before each Payment Change Date, the Note Holder will calculate the amount of the monthly payment that would be sufficient to repay the remaining unpaid principal in full on the maturity date in substantially equal installments at the interest rate effective during the month preceding the Payment Change Date. The result of this calculation is called the "Full Payment." The Note Holder will then calculate the amount of my monthly payment due the month preceding the Payment Change Date multiplied by the number 1.075 in the event the Full Payment is greater than such monthly payment. The result of this calculation is called the "Limited Payment." Unless Sections 3(f) or 3(g) below requires me to pay a different amount, I will pay the Limited Payment.

(e) Additions / Reductions to My Unpaid Principal

My monthly payment could be less than the amount of the interest portion of the monthly payment that would be sufficient at the monthly payment date to repay the unpaid principal in full on the maturity date in substantially equal payments. If so, each month that my monthly payment is less than the interest portion, the Note Holder will subtract the amount of my monthly payment from the amount of the interest portion and will add the difference to my unpaid principal. The Note Holder will also charge interest on the amount of this difference. The interest rate on the interest added to principal will be the rate required by Section 2 above.

My monthly payment could also be greater than the amount necessary to repay the principal in full on the maturity date in substantially equal payments. In that case, the Note Holder will subtract the amount of the interest portion of the monthly payment from the amount of the monthly payment and will then subtract this difference from the unpaid principal.

(f) Limit on My Unpaid Principal; Increased Monthly Payment.

My unpaid principal can never exceed a maximum amount equal to **ONE HUNDRED TEN AND 00/100 (110.00%)** of the principal amount I originally borrowed. My unpaid principal could exceed that maximum amount due to the Limited Payments and /or interest rate increases. If so, on the date that my paying my monthly payment would cause me to exceed that limit, I will instead pay a new monthly payment. The new monthly payment will be in an amount which would be sufficient to repay my then unpaid principal in full on the maturity date at my current interest rate in substantially equal payments. At this time I will not have the option of paying the Limited Payment.

(g) Required Full Payment

On **October 1, 2010**, and on the same day every five years thereafter, I will begin paying the Full Payment as my monthly payment until my monthly payment changes again. At this time I will not have the option of paying the Limited Payment. I will also begin the Full Payment as my monthly payment on the final Payment Change Date.

4. NOTICES OF CHANGES

The Note Holder will deliver or mail to me a notice of any changes in the amount of my monthly payment at least 25 days before the effective date of any change. The notice will contain the new interest rate and/or the payment amount applicable to my loan. The notice will also include information required by law to be given to me and also the title and telephone number of a person who will answer any questions I may have regarding the notice.

5. BORROWER'S RIGHT TO PREPAY

I have the right to make payments of principal at any time before they are due. A payment of principal only is known as a "prepayment." When I make a prepayment, I will tell the Note Holder in writing that I am doing so.

I may make a full prepayment or partial prepayments, without paying any prepayment charge. The Note Holder may require that any partial prepayments be made on the date monthly payments are due and be in the amount of that whole part of one or more monthly payments which would be applied towards principal. If I make a partial prepayment, there will be no changes in the amount or due dates of my monthly payments unless the Note Holder agrees in writing to those changes. My partial prepayment may reduce the amount of my monthly payments after the first Payment Change Date following my partial prepayment. However, any reduction due to my partial prepayment may be offset by an interest rate increase.

6. LOAN CHARGES

If a law, which applies to this loan and which sets maximum loan charges, is finally interpreted so that the interest or other loan charges collected or to be collected in connection with this loan exceed the permitted limits, then any such loan charge shall be reduced by the amount necessary to reduce the charge to the permitted limits.

EXHIBIT A  
PAGE 20

7. LEGISLATION AFFECTING LENDER'S RIGHT

If enactment or expiration of applicable laws or regulation has the effect of rendering any provision of the Note or Deed of Trust relating to payment of interest or principal, defaults, or transfer of the property unenforceable according to its terms, the Note Holder, at its option, may require immediate payment in full of all sums secured by the Deed of Trust and may invoke any remedies permitted herein.

8. BORROWER'S FAILURE TO PAY AS REQUIRED

(a) Late Charges for Overdue Payments

If the Note Holder has not received the full amount of any monthly payment by the end of fifteen calendar days after the date it is due, I will pay a late charge to the Note Holder. The amount of the charge will be six percent of my overdue payment of principal and interest. I will pay this late charge promptly but only once on each late payment.

(b) Accrual of Interest on Unpaid Balance

In addition to any late charge described above and at the option of the Note Holder, all accrued interest which is not paid when due shall also bear interest at the same rate as the interest on the unpaid principal balance.

(c) Default

If I do not pay the full amount of each monthly payment on the date it is due, or if I do not keep the promises I make in this Note or the Deed of Trust securing it, I will be in default.

(d) Notice of Default

If I am in default, the Note Holder may send me a written notice telling me that if I do not correct the default by a certain date, the Note Holder may require me to pay immediately the full amount of principal which has not been paid and all the interest that I owe on that amount.

(e) No Waiver by Note Holder

Even if, at a time when I am in default, the Note Holder does not require me to pay immediately in full as described above, the Note Holder will still have the right to do so if I am in default at a later time.

(f) Payment of Note Holder's Costs and Expenses

If the Note Holder has required me to pay immediately in full as described above, the Note Holder will have the right to be paid back by me for all of its costs and expenses in enforcing this Note to the extent not prohibited by applicable law. Such expenses include for example, reasonable attorneys' fees.

9. GIVING OF NOTICES

Unless applicable law requires a different method, any notice that must be given to me under this Note will be given by delivering it or by mailing it by first class mail to me at the Property Address above or a different address if I give the Note Holder a notice of my different address.

Any notice that must be given to the Note Holder under this Note will be given by mailing it by first class mail to the Note Holder at the address stated in Section 3(a) above or at a different address if I am given a notice of that different address.

10. OBLIGATIONS OF PERSONS UNDER THIS NOTE

If more than one person signs this Note, each person is fully obligated to keep all of the promises made in this Note, including the promise to pay the full amount owed. Any person who is a guarantor, surety or endorser of this Note is also obligated to do these things. Any person who takes over these obligations, including the obligations of a guarantor, surety or endorser of this Note, is also obligated to keep all of the promises made in this Note. The Note Holder may enforce its rights under this Note against each person individually or against all of us together. This means that any one of us may be required to pay all of the amounts owed under this Note.

11. WAIVERS

I and any other person who has obligations under this Note waive the rights of presentment and notice of dishonor. "Presentment" means the right to require the Note Holder to demand payment of amounts due. "Notice of dishonor" means the right to require the Note Holder to give notice to other persons that amounts due have not been paid.

12. SECURITY

The Note is secured by a Deed of Trust dated the same date as this Note, and said Deed of Trust contains the following clause, which is incorporated herein: **"Assumptions.** During the term of the Note, the Lender shall not exercise its right to declare all sums due, as provided in paragraph 14 of this Deed of Trust, in the event of the sale or transfer of the Property to a credit worthy buyer so long as such buyer applies for the assumption of the loan in advance of accepting title to the Property, and so long as the buyer, in the Lender's sole and absolute judgment, qualifies for the loan evidenced by the Note, executes an assumption agreement acceptable to Lender, and pays Lender any fees required by Lender assessed in connection with an assumption; and so long as the loan is current and the Property qualifies for the loan at the same or lower loan to value ratio than the original loan balance bore to the then fair market value of the Property. The Note may not be assumed unless the legal and beneficial title to the Property has at all times remained with Borrower."

13. CLERICAL ERRORS

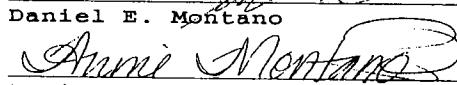
In the event that the Lender at any time discovers that this Note or the Deed of Trust or any other document related to this loan (the "Loan Documents") contains an error which was caused by a clerical mistake, calculation error, computer error, printing error or similar error, I agree, upon notice from the Lender to re-execute any Loan Documents that are necessary to correct any such error(s) and I also agree that I will not hold the Lender responsible for any damage to me which may result from any such error.

14. LOST, STOLEN OR MUTILATED DOCUMENTS

If any of the Loan Documents are lost, stolen, mutilated or destroyed and the Lender delivers to me an indemnification in my favor, signed by the Lender, then I will sign and deliver to the Lender a Loan Document identical in form and content which will have the effect of the original for all purposes.

BORROWER(S):

  
Daniel E. Montano

  
Annie Montano

DO NOT DESTROY THIS NOTE: When paid, this Note, with the Deed of Trust securing it, must be surrendered to Trustee for cancellation before reconveyance will be made.

**FIRST FEDERAL BANK  
OF CALIFORNIA  
Corporate Office  
401 Wilshire Boulevard  
Santa Monica, CA 90401-9490**

Loan No.: 49825148

**PREPAYMENT CHARGE RIDER TO  
NOTE SECURED BY DEED OF TRUST**

This Rider is attached to and made part of that certain Note Secured by Deed of Trust (the "Note") dated August 5, 2005 by and between

**Daniel E. Montano and Annie Montano, husband and wife as joint tenants**

("Borrower"), and FIRST FEDERAL BANK OF CALIFORNIA, ("Lender" or "Note Holder"). All terms used herein shall have the meanings ascribed to such terms in the Note. To the extent the provisions contained herein conflict with any provision contained in the Note, the provisions hereof shall control.

1. Paragraph 5 of the Note is hereby modified in its entirety to read as follows:

**"5. BORROWER'S RIGHT TO REPAY**

I have the right to make payments of principal at any time before they are due. A payment of principal only is known as a "prepayment." When I make a prepayment, I will tell the Note Holder in writing that I am doing so. I may make a full prepayment or partial prepayments.

Over the first three Loan Years, I may prepay an aggregate amount not exceeding \$ 71,600.00 (20 percent of the original loan amount; the "Permitted Prepayment") without penalty. During the first three Loan Years, if I prepay an amount in excess of the Permitted Prepayment, I will pay to the Note Holder a prepayment charge pursuant to the following schedule:

**FIRST LOAN YEAR: \$ 7,160.00**

**SECOND LOAN YEAR: \$ 4,773.33**

**THIRD LOAN YEAR: \$ 2,386.67**

After completion of the third Loan Year, there will be no prepayment charges for any full or partial prepayments. As used in this Note, "Loan Year" means each year during the term of this Note commencing thirty days before the first payment due date.

The prepayment charge shall be payable upon a prepayment as set forth above, whether voluntary or involuntary, including but not limited to a prepayment resulting from the Note Holder's permitted acceleration of the balance due on the Note. Notwithstanding the foregoing, nothing herein shall restrict my right to prepay at any time without penalty, accrued but unpaid interest that has been added to principal.

The Note Holder may require that any partial prepayments be made on the date monthly payments are due and be in the amount of one or more monthly payments, which would be applied towards principal. Any partial prepayment of principal shall be applied to interest accrued on the amount prepaid and then to the principal balance of the Note which shall not relieve me of the obligation to make the installments each and every month until the Note is paid in full. If I make a partial prepayment, there will be no changes in the amount or due dates of my monthly payments unless the Note Holder agrees in writing to those changes. My partial prepayment may reduce the amount of my monthly payments after the first Payment Change Date following my partial prepayment. However, any reduction due to my partial prepayment may be offset by an interest rate increase."

**EXHIBIT A**  
**PAGE 23**

2. Other than as expressly modified herein, the provisions of the Note shall remain in full force and effect, according to their terms.

**BORROWER(S):**

  
\_\_\_\_\_  
Daniel E. Montano  
  
\_\_\_\_\_  
Annie Montano

**FIRST FEDERAL BANK OF CALIFORNIA  
401 Wilshire Boulevard, Santa Monica, California 90401**

**OWNER-OCCUPANCY RIDER TO NOTE SECURED BY DEED OF TRUST**

**Loan No. 49825148**

**Date: August 5, 2005**

FOR VALUE RECEIVED, the undersigned (the "Borrower" or "Trustor") agrees that the following provisions shall be incorporated into that certain note (the "Note") of even date executed by the Borrower, in favor of First Federal Bank of California (the "Lender" or "Beneficiary"), as beneficiary, which Note is secured by a deed of trust (the "Deed of Trust") of even date. To the extent that the provisions of this Rider are inconsistent with the provisions of the Note or Deed of Trust, the provisions of this Rider shall prevail and shall supersede any such inconsistent provisions of the Note or Deed of Trust.

**1. OWNER OCCUPANCY**

As an inducement for Lender to make the loan secured by the Deed of Trust, Borrower has represented to Lender that the Property will be occupied, within ninety days of the date of recording of the Deed of Trust, as the Borrower's personal residence, and will not be used as investment property (i.e. the Property will be "owner-occupied"), unless extenuating circumstances exist which are beyond Borrower's control and as to which Borrower notifies Lender in writing. Borrower acknowledges that Lender would not have agreed to make the loan if the Property were not to be owner-occupied and that the interest rate set forth on the face of the Note and other terms of the loan were determined as a result of the Borrower's representation that the Property would be owner-occupied. Borrower further acknowledges that, among other things, purchasers of loans (including agencies, associations and corporations created by the federal and state government for the purchase of loans) typically require that properties securing loans acquired by such purchasers be owner-occupied, and will reject loans for which the security properties are not owner-occupied; Lender's ability to sell a loan or an interest in a loan (which it often does in the ordinary course of business) will be impaired where a security property is not owner-occupied; the risks involved and the costs of holding and administering a loan are often higher in the case of a loan where the security property is not owner-occupied; and, if and when Lender makes a loan on non-owner-occupied property, Lender typically makes such a loan on terms different from those of loans secured by owner-occupied properties.

In order to provide Lender with evidence of the owner-occupancy of the Property, the Borrower agrees to provide Lender with documentation reasonably requested by Lender for the purpose of verification of owner-occupancy. This documentation may include, but is not limited to, utility bills, copies of the Borrower's most recent telephone billing statement and any tax return schedules showing investment property owned by the Borrower. Such documentation shall assist Lender in verifying owner-occupancy, but shall not in itself be deemed proof of owner-occupancy if, in Lender's judgment, other evidence indicates that the Property is not occupied by the Borrower.

Accordingly, in the event the Property is not occupied, within the applicable time described above, as a personal residence of the Borrower, or the Borrower fails to provide the documentation required hereunder in a timely manner, the Lender may, at its option, do the following:

A. If at such time the loan meets the Lender's normal requirements as to loan-to-value ratio, property type, etc. for a loan secured by non-owner occupied property, the Lender may (a) permanently increase the interest rate on the Note by an additional one percent (1.00%); and (b) add one percent (1.00%) of the face amount of the Note, representing the additional loan fee, to the unpaid principal balance of the Note.

B. Alternatively, the Lender may declare all sums secured by the Deed of Trust to be immediately due and payable.

The rights of Lender hereunder shall be in addition to any other rights of Lender under the Note and Deed of Trust or allowed by law.

**2. PREPAYMENT CHARGE**

In addition to the foregoing, in the event that the Lender determines, in its sole and absolute judgment, that Borrower has failed to occupy the Property by the ninetieth day following recording of the Deed of Trust as Borrower's personal residence as described in Paragraph 1 above, a prepayment charge shall be payable thereafter in connection with any prepayment made under the Note. In such case, the prepayment charge shall be the greater of (a) the prepayment charge set forth in the Note and any Rider thereto, if any, or (b) the following prepayment charge:

A. For any prepayment made within **three years** of the date of the Note, the prepayment charge shall be the greater of: (i) one percent of the unpaid principal balance of the Note on the date of prepayment or (ii) the amount determined under the following schedule:

First Year: Three percent of the principal amount being prepaid.

Second Year: Two percent of the principal amount being prepaid.

Third Year: One percent of the principal amount being prepaid.

B. If prepayment is made after such three year period, there shall be no prepayment charge due.

**3. FEES OR COSTS**

Any legal fees or administrative costs incurred directly or indirectly by Lender as a result of the inability to sell the loan may be added to the unpaid principal balance of the Note.

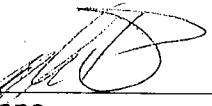
**4. EFFECT OF RIDER**

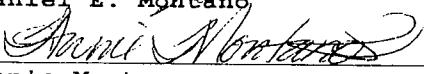
Except as otherwise provided in this Rider, all of the provisions of the Note and Deed of Trust shall remain in full force and effect.

In this rider, the singular shall include the plural.

IN WITNESS WHEREOF, the Borrower has executed this Rider on the 5<sup>TH</sup> day of  
August, 2005.

**BORROWER(S):**

  
Daniel E. Montano

  
Annie Montano

## PROOF OF SERVICE

2 | STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

3 At the time of service, I was over 18 years of age and **not a party to this action**. I  
4 am employed in the County of Los Angeles, State of California. My business address is  
1875 Century Park East, Suite 800, Los Angeles, California 90067-2512.

5 On July 14, 2008, I served true copies of the following document(s) described as  
6 **MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION**  
**TO DISMISS FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN**  
**BE GRANTED** on the interested parties in this action as follows:

**SEE ATTACHED SERVICE LIST**

**9** **BY MAIL:** I enclosed the document(s) in a sealed envelope or package addressed to the  
**10** persons at the addresses listed in the Service List and placed the envelope for collection  
**11** and mailing, following our ordinary business practices. I am readily familiar with Eppert,  
**12** Richman & Robbins, LLP's practice for collecting and processing correspondence for  
mailing. On the same day that the correspondence is placed for collection and mailing, it  
is deposited in the ordinary course of business with the United States Postal Service, in a  
sealed envelope with postage fully prepaid. I am aware that on motion of the party served,  
service is presumed invalid if the postal cancellation date or postage meter date is more  
than one day after the date of deposit for mailing as set forth in this Proof of Service.

14 I declare that I am employed in the office of a member of the bar of this Court, at whose direction this service was made. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on July 14, 2008, at Los Angeles, California.

s/ Mae T. Sasina

Mae T. Sasina

**SERVICE LIST**  
**FIRST FEDERAL BANK adv. MONTANO, et al.**  
**Case No. 37-2008-00084613-CU-FR-CTL**

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MONTANO

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FEINBERG

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CREDIT CORPORATION and RON  
FEINBERG

**EPPORT, RICHMAN & ROBBINS, LLP**  
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 2 NAMI R. KANG, State Bar No. 227954  
 2 **EPPORT, RICHMAN & ROBBINS, LLP**  
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 5 E-Mail: *srichman@erlaw.com*  
*nkang@erlaw.com*

6 Attorneys for Defendant  
 7 FIRST FEDERAL BANK OF CALIFORNIA

8 **UNITED STATES DISTRICT COURT**  
 9 **SOUTHERN DISTRICT OF CALIFORNIA**

10  
 11 DANIEL MONTANO, an individual, and  
 12 ANNIE MONTANO, an individual,

13 Plaintiffs,

14 v.

15 WORLD WIDE CREDIT  
 16 CORPORATION, a corporation; FIRST  
 16 FEDERAL BANK OF CALIFORNIA, a  
 17 National Bank; SAM SMARGON, an  
 17 individual; RON FEINBERG, an  
 18 individual; and DOES 1 through 20,  
 18 inclusive,

19 Defendants.

20 CASE NO. 08 CV 1183 JM (RBB)

21 **NOTICE OF MOTION AND MOTION**  
**TO DISMISS FOR FAILURE TO**  
**STATE A CLAIM UPON WHICH**  
**RELIEF CAN BE GRANTED**

22 Date: August 22, 2008

22 Time: 1:30 p.m.

23 Ctrm.: 16

24 **EPPORT, RICHMAN & ROBBINS, LLP**  
 24 1875 CENTURY PARK EAST, SUITE 800  
 24 LOS ANGELES, CALIFORNIA 90067-2512  
 24 TELEPHONE (310) 785-0885 • FACSIMILE (310) 785-0787

1 TO THE HONORABLE JEFFREY T. MILLER, U.S. DISTRICT JUDGE:

2 PLEASE TAKE NOTICE that on August 22, 2008, at 1:30 p.m., or as soon  
 3 thereafter as the matter may be heard in Courtroom 16 of the above-captioned Court  
 4 located at 940 Front Street, San Diego, California, Defendant First Federal Bank of  
 5 California ("First Federal") will and does hereby move this Court to dismiss the First  
 6 Amended Complaint pursuant to Federal Rules of Civil Procedure, Rule 12(b)(6).

7 The Motion is brought on the following grounds:

8 1. The First Cause of Action<sup>1</sup> for Violation of the Fair Debt Practices  
 9 Collection Act does not apply to First Federal as First Federal is not a "debt collector"  
 10 under the Act.

11 2. The Second Cause of Action for Breach of Fiduciary Duty and Conspiracy to  
 12 Breach Fiduciary Duty fails to state facts upon which a legal claim can be made as a lender  
 13 does not owe fiduciary duties to borrowers.

14 3. The Third Cause of Action for Fraud and Conspiracy to Defraud fails to state  
 15 facts upon which a legal claim can be made as to First Federal as the essential elements are  
 16 lacking.

17 4. The Fourth Cause of Action for Constructive Fraud fails to state facts upon  
 18 which a legal claim can be made as to First Federal as the relationship between a lender  
 19 and a borrower is that of a debtor and creditor; there is no fiduciary duty.

20 5. The Fifth Cause of Action for Breach of the Covenant of Good Faith and  
 21 Fair Dealing fails to state facts upon which a legal claim can be made as to First Federal as  
 22 the implied covenant is limited to assuring compliance with the express terms of the  
 23 contract; it cannot be extended to create obligations not contemplated by the contract; and  
 24 there is no requirement in the loan document mandating First Federal to modify its loan.

25 \_\_\_\_\_

26 <sup>1</sup> This lawsuit was originally filed in the Superior Court of the State of California for the County  
 27 of San Diego and subsequently removed to federal court. Therefore, the First Amended  
 28 Complaint refers to "causes of action" and not "claims for relief."

1       6.       The Sixth Cause of Action for Violation of the Business and Professions  
2 Code section 17200 fails to state facts upon which a legal claim can be made as to First  
3 Federal. First, since the First Amended Complaint fails to state a violation of an  
4 underlying law, the Unfair Competition Law (“UCL”) fails as well. Second, Plaintiffs fail  
5 to show how any of the acts alleged in the First Amended Complaint are unfair under the  
6 UCL. Finally, none of the acts alleged by Plaintiffs were “likely to mislead” as required  
7 under the statute.

This Motion is based on this Notice of Motion and Motion, the Memorandum of Points and Authorities filed herewith, and the pleadings and papers filed herein.

EPPORT, RICHMAN & ROBBINS, LLP

By: s/ Nami R. Kang  
NAMI R. KANG  
Attorneys for Defendant  
FIRST FEDERAL BANK OF CALIFORNIA  
E-Mail: nkang@erlaw.com

**PROOF OF SERVICE**

**STATE OF CALIFORNIA, COUNTY OF LOS ANGELES**

At the time of service, I was over 18 years of age and **not a party to this action**. I am employed in the County of Los Angeles, State of California. My business address is 1875 Century Park East, Suite 800, Los Angeles, California 90067-2512.

On July 14, 2008, I served true copies of the following document(s) described as **NOTICE OF MOTION AND MOTION TO DISMISS FOR FAILURE TO STATE A CLAIM UPON WHICH RELIEF CAN BE GRANTED** on the interested parties in this action as follows:

**SEE ATTACHED SERVICE LIST**

**BY MAIL:** I enclosed the document(s) in a sealed envelope or package addressed to the persons at the addresses listed in the Service List and placed the envelope for collection and mailing, following our ordinary business practices. I am readily familiar with Epport, Richman & Robbins, LLP's practice for collecting and processing correspondence for mailing. On the same day that the correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the United States Postal Service, in a sealed envelope with postage fully prepaid. I am aware that on motion of the party served, service is presumed invalid if the postal cancellation date or postage meter date is more than one day after the date of deposit for mailing as set forth in this Proof of Service.

I declare that I am employed in the office of a member of the bar of this Court, at whose direction this service was made. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on July 14, 2008, at Los Angeles, California.

s/ Mae T. Sasina  
Mae T. Sasina

**SERVICE LIST**  
**FIRST FEDERAL BANK adv. MONTANO, et al.**  
**Case No. 37-2008-00084613-CU-FR-CTL**

3 Octavio Cardona-Loya, II  
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2 NAMI R. KANG, State Bar No. 227954  
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8 E-Mail: *srichman@erlaw.com*  
9 *nkang@erlaw.com*

10  
11 Attorneys for Defendant  
12 FIRST FEDERAL BANK OF CALIFORNIA

13  
14  
15 **UNITED STATES DISTRICT COURT**  
16 **SOUTHERN DISTRICT OF CALIFORNIA**

17 DANIEL MONTANO, an individual, and  
18 ANNIE MONTANO, an individual,

19 Plaintiffs,

20 v.

21 WORLD WIDE CREDIT  
22 CORPORATION, a corporation; FIRST  
23 FEDERAL BANK OF CALIFORNIA, a  
24 National Bank; SAM SMARGON, an  
25 individual; RON FEINBERG, an  
26 individual; and DOES 1 through 20,  
27 inclusive,

28 Defendants.

CASE NO. 08 CV 1183 JM (RBB)

29  
30 **REQUEST FOR JUDICIAL NOTICE  
31 IN SUPPORT OF DEFENDANT FIRST  
32 FEDERAL BANK OF CALIFORNIA'S  
33 MOTION TO DISMISS PLAINTIFFS'  
34 FIRST AMENDED COMPLAINT**

35 Date: August 22, 2008

36 Time: 1:30 p.m.

37 Crtrm.: 16

1 Defendant First Federal Bank of California ("First Federal") hereby requests that the  
2 Court take judicial notice of the document described hereinafter pursuant to Federal Rule  
3 of Evidence 201:

4 A. Deed of Trust and Assignment of Rents, recorded in the Official Records,  
5 County of San Diego, on August 15, 2005 as Instrument No. 2005-0698850.

6 A true and correct copy of the above document is attached hereto as Exhibit "A"  
7 and is incorporated herein by this reference. This document is a public record and is  
8 pertinent to the consideration of the pending Motion to Dismiss.

## EPPORT, RICHMAN & ROBBINS, LLP

By: s/ Nami R. Kang  
NAMI R. KANG  
Attorneys for Defendant  
FIRST FEDERAL BANK OF CALIFORNIA  
E-Mail: nkang@erlaw.com

## **PROOF OF SERVICE**

STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

At the time of service, I was over 18 years of age and **not a party to this action**. I am employed in the County of Los Angeles, State of California. My business address is 1875 Century Park East, Suite 800, Los Angeles, California 90067-2512.

5 On July 14, 2008, I served true copies of the following document(s) described as  
5 **REQUEST FOR JUDICIAL NOTICE IN SUPPORT OF DEFENDANT FIRST**  
5 **FEDERAL BANK OF CALIFORNIA'S MOTION TO DISMISS PLAINTIFFS'**  
5 **COMPLAINT** on the interested parties in this action as follows:

**SEE ATTACHED SERVICE LIST**

**BY MAIL:** I enclosed the document(s) in a sealed envelope or package addressed to the persons at the addresses listed in the Service List and placed the envelope for collection and mailing, following our ordinary business practices. I am readily familiar with Epport, Richman & Robbins, LLP's practice for collecting and processing correspondence for mailing. On the same day that the correspondence is placed for collection and mailing, it is deposited in the ordinary course of business with the United States Postal Service, in a sealed envelope with postage fully prepaid. I am aware that on motion of the party served, service is presumed invalid if the postal cancellation date or postage meter date is more than one day after the date of deposit for mailing as set forth in this Proof of Service.

I declare that I am employed in the office of a member of the bar of this Court, at whose direction this service was made. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on July 14, 2008, at Los Angeles, California.

s/Mae T. Sasina

Mae T. Sasina

**SERVICE LIST**  
**FIRST FEDERAL BANK adv. MONTANO, et al.**  
**Case No. 37-2008-00084613-CU-FR-CTL**

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